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- *Commentary*: Using FVA the Right Way
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- *The Age of Prediction: Algorithms, AI, and the Shifting Shadows of Risk* by Igor Tulchinsky and Christopher E. Mason

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- *Power and Prediction: The Disruptive Economics of Artificial Intelligence* by Ajay Agrawal, Joshua Gans, and Avi Goldfarb
- *Demand Forecasting for Executives and Professionals* by Stephan Kolassa, Bahman Rostami-Tabar, and Enno Siemsen

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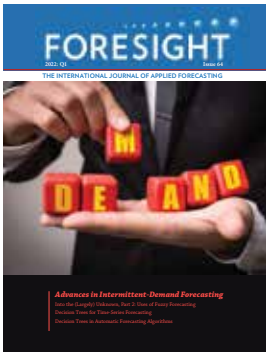
Forecasting Principles and Methods

- An Extension of Possibility Distributions in Fuzzy Forecasting
- STR: A Flexible New Decomposition Method for Analyzing and Forecasting Complex Time Series

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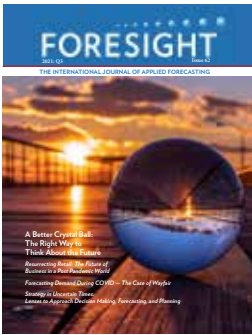
- The Impact of COVID-19 on the Economy and Strategic Environment of the United States: A Review of Two New Studies

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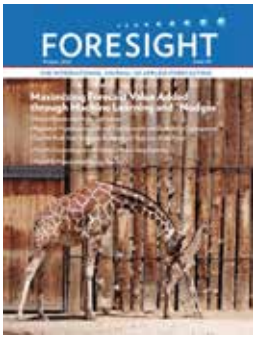
- The Great Toilet Paper Buy: Lessons for the Supply Chain

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- Combining Humans and Machines in an Emerging Form of Enterprise: The Humachine
- *Commentary*: AI Is Here to Automate the Knowledge Worker
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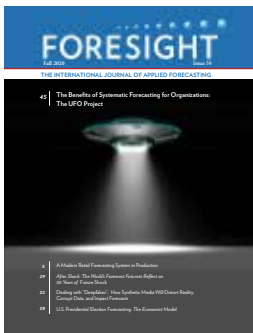
- Can We Profit from Trading on Predictions of High-Low Stock Prices?

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- The M5 Competition and the Future of Human Expertise in Forecasting
- *Commentary*: We’ll Still Need Expertise
- *Commentary*: Will the Value of Forecasting Knowledge and Experience Diminish?
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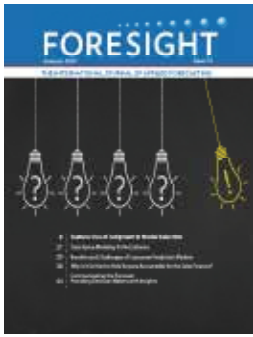
- *Commentary: Close the Loop, Stabilize, and Respond*

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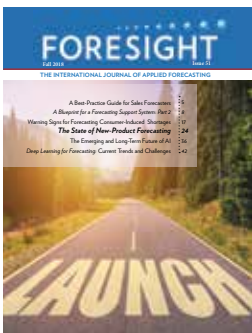
- Predicting Medical Risks and Appreciating Uncertainty

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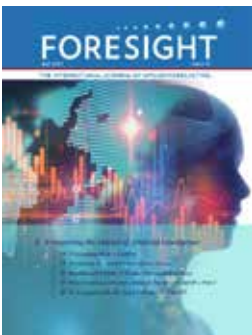
- Incorporating Leading Indicators into Sales Forecasts
- *Principles of Business Forecasting*: Review of the 2nd Edition

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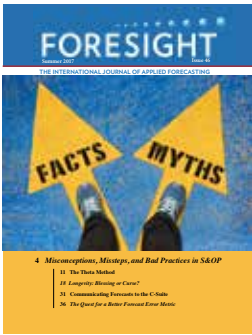
- Forecasting After a Fashion

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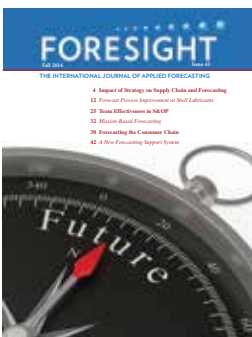
- *Demand Forecasting for Managers*

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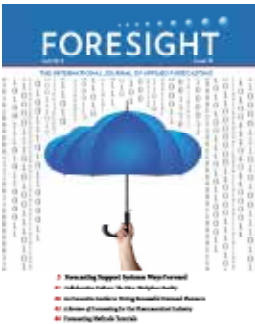
- Interview with Dean Sorensen

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- Financial Crises and Forecasting Failures
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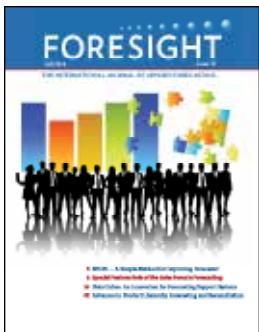
- Always in Season: Giving Due Respect to Seasonality in Monthly Forecasting

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- *In 100 Years: Leading Economists Predict the Future* edited by Ignacio Palacios-Huerta

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- *The Bet* between Paul Ehrlich and Julian Simon over Earth's Future

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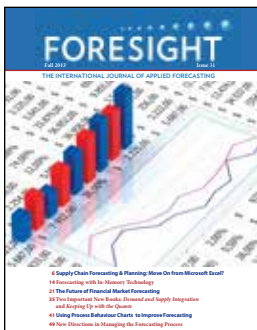
- Forecasting “In the Pocket”: Mobile Devices Can Improve Collaboration

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- *Demand and Supply Integration: The Key to World-Class Demand Forecasting* by Mark A. Moon
- *Keeping Up with the Quants: Your Guide to Understanding + Using Analytics* by Thomas H. Davenport and Jinho Kim

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- ARIMA: The Models of Box and Jenkins

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- *Practical Time Series Forecasting: A Hands-On Guide, 2nd edition* By Galit Shmueli

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- S&OP: Five Steps to Gaining Necessary and Appropriate Buy-In

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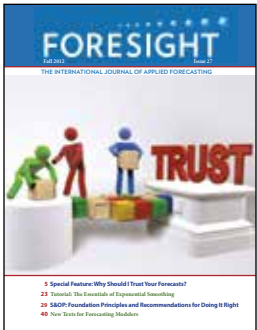
- GIS: The Missing Tool for Supply-Chain Design

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- *Principles of Business Forecasting* by Keith Ord & Rober Fildes and *Forecasting: Principles and Practice* by Rob Hyndman & George Athanasopoulos



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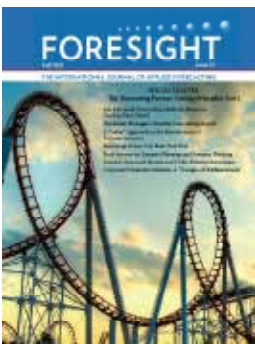
- The PollyVote's Year-Ahead Forecast of the 2012 U.S. Presidential Election
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- Forecasting Rounds of Golf

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- The Senior Managers' Monthly Forecasting Report

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- Executive S&OP and The Cycle of Resolution: Resolving Conflict to Align Human Energy

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- Forecasting Tools: Have They Upgraded the Forecasting Process?

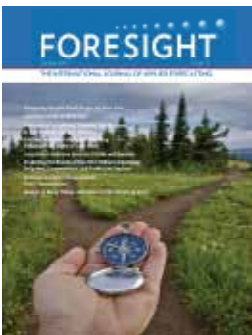
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- *The World in 2050: Four Forces Shaping Civilization's Northern Future* by Laurence C. Smith

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- This Time Is Different: Eight Centuries of Financial Folly by Carmen M. Reinhart and Kenneth S. Rogoff

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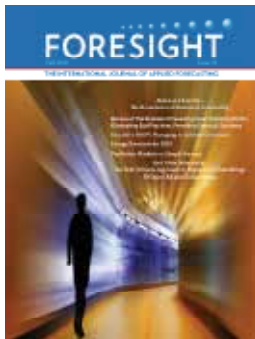
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- The Limitations of Quant Models: Compared to What?

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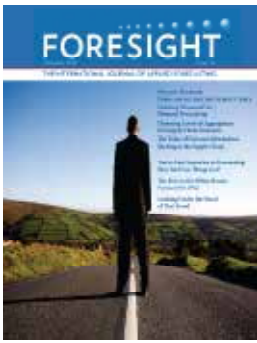
- Executive S&OP: Managing to Achieve Consensus

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- Worst-Case Scenarios in Forecasting: How Bad Can Things Get?

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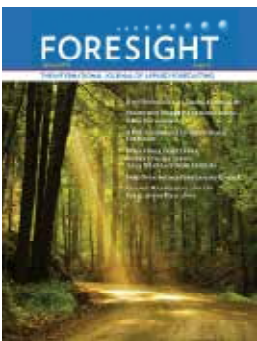
- Looking Under the Hood of That Trend

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- The Next Hundred Million: America in 2050 by Joel Kotkin

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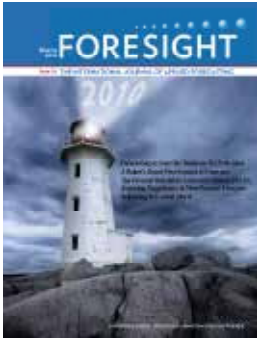
- Part 3: Change Management and the Forecasting Challenge

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- The Alignment of People, Process, and Tools: Commentary, Mark Moon

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- Case Study: Forecasting the Productivity of Professional Services, Tonya Boone, Ram Ganeshan, and Robert Hicks

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- Using Excel to Forecast: A Review of Two Recent How-To Books, Rick Hesse

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- Free and Easy Access to Monthly Forecasts, Roy Pearson

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- Spare Parts Forecasting: Case Study at HP, Jerry Z. Shan, Julie Ward, Shelen Jain, Jose Beltram Feridoun Amirjalayer, and Young-Wook Kim

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- How to Assess Forecastability, Stephan Kolassa

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- Global Trends 2025: A Transformed World, Ira Sohn

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- John Mellin and Joseph McConnell review *Sales and Operations Planning – Best Practices: Lessons Learned from Worldwide Companies* by John Dougherty and Christopher Gray

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- Predicting Recessions: A Regression (Probit) Model Approach by Peter Seplton

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- New Evidence on the Value of Combining Forecasts by Paul Goodwin

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- Percentage Error: What Denominator? Findings of a Survey Conducted by Kesten Green and Len Tashman
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- Ruy Batchelor reviews *Sugar Crutchers* by Ian Ayres

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- Can We obtain Valid benchmarks from Published Surveys of Forecast Accuracy? Stephan Kolassa
- Measuring Improvement in Forecast Accuracy: A Case Study, Robert Kieg
- Commentary on Benchmarking, Teresa McCarthy, Donna Davis, Susan Golobic, and John Mentzer

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- Overcoming Challenges in Operational Forecasting, Ian Watson-Jones
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- Regression Model Forecasts of the U.S. Presidential Election, Randall Jones and Alfred Cuzin

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- **Forecast Pro Unlimited: An Off-the-Shelf Solution for Large-Volume Forecasting**, Ulrich Küsters and Janke Thyssen

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- **Paul Fields** reviews David Orrell's *The Future of Everything: The Science of Prediction*

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- **Looking at Tomorrow Today – The What, Why, and How of Factoring for Forecasters**, Roy Pearson

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- **Lessons Learned – Reflections from 25 Years as a Forecasting Consultant**, Antonio Garcia-Ferrer

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- **Simon Clarke**, Coca-Cola Enterprises Inc.

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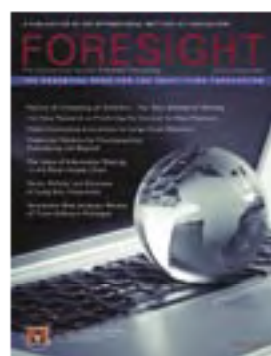
- **Forecasting the U.S. Presidential Elections – A Brief Review**, Randall Jones and Alfred Czizaj

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- **A Quick Tour of Tourism Forecasting**, Paul Goodwin

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- **Should We Define Forecast Error as $e = F - A$ or $e = A - F$?** Kersten Green and Len Tashman



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- Commentary, Kevin Weiner, Marketing Communications, Crystal Ball Global Business Unit
- Commentary, Randy Heffernan, Vice President, Palisade
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- A Guide to Delphi, Gene Rowe
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- Reply to Cost of Forecast Error Commentaries, Peter Catt

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- **Forecasting Software: A Progress Report for the First Seven Years of the 21st Century**, Jim Hoover

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- **Supermarket Forecasting – Check Out Three New Approaches**, Paul Goodwin



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- Nano Forecasting: Forecasting Techniques for Short-Term Intervals, Jay Minucci
- Forecasting Call Flow in a Direct Marketing Environment, Peter Varisco
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Special Feature: Forecast-Accuracy Metrics for Inventory Control and Intermittent Demand

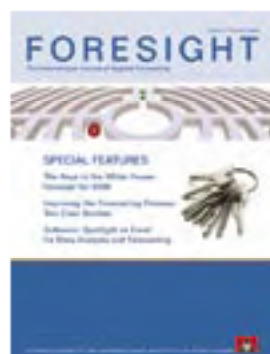
- Measuring Forecast Accuracy: Omissions in Today's Forecasting Engines and Demand-Planning Software, Jim Hoover
- Forecast-Accuracy Metrics for Intermittent Demands: Look at the Entire Distribution of Demand, Tim Willemsen
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- Increasing the Credibility of Your Forecasts: 7 Suggestions, Roy L. Pezsum
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- On the Use and Abuse of Microsoft Excel, Paul J. Fields
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- Roy Batchelor reviews *Dow 36,000: The New Strategy for Profiting from the Coming Rise in the Stock Market* by James Glassman and Kevin Hassett



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- How to Assess the Effect of Organizational Politics on the Efficiency of the Forecasting Process, Michael Gilliland
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- The War in Iraq: Should We Have Expected Better Forecasts?, Kesten Green and J. Scott Armstrong

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- Commentary on the Organizational Politics of Forecasting, Emmet Jones
- Managerial Judgment: Best as an Input to the Statistical Forecasting Process, Rob Druyvetter
- My Life as Soothsayer: 25 Years of Forecasting at British Telecom, C. Mason

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- To Include or Not to Include an Explanatory Variable: That is the Question, William Bassin
- A Primer on Forecasting with Neural Networks, Roy Batchelor

Books and Software

- Filling a Gap in the Demand Planning Spectrum: Jim Hoover reviews *Demand Works Express 3.5*
- Paul Goodwin reviews *Collaborative Planning, Forecasting and Replenishment: How to Create a Supply Chain Advantage* by Dirk Seifer



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- How to Integrate Management Judgment with Statistical Forecasts, Paul Goodwin
- Judgmental Adjustment: A Challenge for Providers and Users of Forecasts, Dilek Özal and M. Simon Göral
- Relative Merits of Different Ways of Combining Judgment With Statistical Forecasts, Nigel Harvey
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- The Forecasting Canon: Nine Generalizations to Improve Forecast Accuracy, J. Scott Armstrong
- Intermittent and Lumpy Demand: A Forecasting Challenge, John Boylan
- Case Study: Integrating Consumer Demand to Improve Shipments Forecasts, Charles Chase

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- How to Evaluate the Forecasting Ability of Demand-Planning Software, Jim Hoover
- Nada Sanders reviews *Demand Management Best Practices* by Colleen Crum and George Palmatier

Recognition For Forecasting Accuracy: Politicalforecasting.com

- How We Computed the Pollyvote, Alfred Cuzán, J. Scott Armstrong, and Randall Jones, Jr.

Frequently Asked Questions on Forecasting

- What Forecasting Can Do For You, Kesten Green